

# Disruptive Price-Performance For VM Backups to the Cloud with Hornetsecurity & Wasabi

For many organizations virtual machines are essential pieces of software, but they are as vulnerable as the hardware they're on. Keeping regular backups of VMs offsite is an industry best-practice which protects from data loss and equipment failure, but this can be cost prohibitive for organizations with a high volume of VMs at varying sizes.

## Wasabi Hot Cloud Storage and Hornetsecurity VM Backup Provides Users with Cost Effective Data Protection Solution For Hyper-V And VMware Environments

[Wasabi](#), the hot cloud storage company, now integrates seamlessly with [Hornetsecurity VM Backup](#), the award-winning virtual machine backup and replication solution for Hyper-V and VMware environments, with a convenient, multi-tenant console for managed service providers (MSPs).

This integration enables VM backup customers, partners and managed service providers to securely and quickly save backups directly to Wasabi and benefit from disruptive price and performance. VM Backup is already well-established as a robust and reliable data protection solution. By partnering with Wasabi, it has gained additional cost-effectiveness. Through this integration, VM Backup allows users to store their backup data to the cloud via Wasabi in a highly affordable, scalable and dependable manner.

It's fast and easy for users to get up and running with Wasabi: They simply need to input their Wasabi access credentials into VM Backup to securely and seamlessly handle data transfers, without requiring any additional resources running in the cloud to provide backup storage.

VM Backup and MSPs are encouraged to join the [Wasabi Partner Network](#) while resellers and MSPs are invited to join [Hornetsecurity's Partner Program](#).

By partnering with Hornetsecurity, Wasabi helps businesses curtail their storage costs while enjoying solid data protection and business continuity. Wasabi hot cloud storage is a fast and super-affordable cloud object storage solution. Hornetsecurity VM Backup is an award-winning backup and replication solution for Hyper-V and VMware, built for MSPs, resellers and IT departments. Used by 50,000+ businesses worldwide, it's characterized by ease of use, speed and affordability – and a [multi-tenant console that gives MSPs a single pane of glass view](#).

## KEY FEATURES

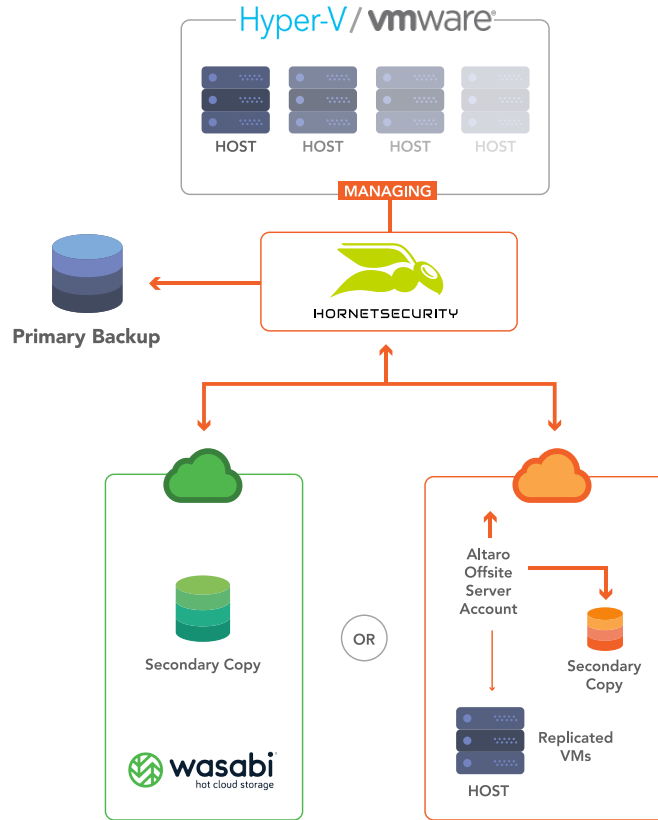
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- High-performance backup, replication and recovery solution – fast, robust & easy
- Multi-tenant management for single pane of glass view across all VM Backup installations
- Enterprise features at an affordable price
- Outstanding, lightning fast 24/7 support
- Dramatic storage savings due to Altaro VM Backup's signature Augmented Inline Deduplication

## BENEFITS

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- Ensure business continuity: Get back up and running fast should disaster strike
- Minimize data loss and productivity loss
- Optimize IT productivity – the fuss-free, userfriendly solution gives the team freedom to focus on other issues
- Slash storage costs
- For MSPs: Enjoy excellent recurring revenue



## About Hornetsecurity Group

Hornetsecurity is a leading global email cloud security and backup provider, which secures companies and organizations of all sizes across the world. Its award-winning product portfolio covers all important areas of email security, including spam and virus filtering, protection against phishing and ransomware, legally compliant archiving and encryption – as well as email, endpoint and virtual machine backup, replication, and recovery. Its flagship product is the most extensive cloud security solution for Microsoft 365 on the market. With more than 350 employees in 10 regional offices, Hornetsecurity is headquartered in Hanover, Germany and operates through its international network of 5,000+ channel partners and MSPs and its 11 redundant, secured data centers. Its premium services are used by 50,000+ customers including Swisscom, Telefónica, KONICA MINOLTA, LVM Versicherung, and CLAAS.

### ABOUT WASABI

Wasabi provides simple, predictable and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data at 1/5th the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest-growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi is a privately held company based in Boston.

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