VM Backup

KEY FACTS

RACING SEATS
TILLETT

Company name:
Tillett Racing Seats

Location:
Sittingbourne, Kent, UK

Industry:
Manufacturing

No of Employees:
40

Interviewee:
Laura Tillett

www.Tillett.co.uk

RACING SEATS MANUFACTURER TURNS TO ALTARO VM BACKUP FOR PEACE OF MIND AND DATA SECURITY

As Tillett Racing Seats grew, so did the risk that they could be a target for hackers and cyber criminals. When a supply company Tillett did business with was hacked and suffered a major data loss, Tillett took it as a warning sign that they needed a more secure backup solution.

The Kent, UK-based manufacturer of racing car seats was founded 40+ years ago as a one-man operation in a garage. Today, the company has grown into a 40-strong workforce producing quality racing seats for the motorsport world from its 22,000-square-foot factory.

Production manager Laura Tillett described the company's concerns: *"A company that we dealt with on a regular basis had been hacked and lost all their data. We had also been receiving quite a few fraudulent emails. This made us realise that as we were growing as a company, we needed our software and data to be protected. The scary thought of losing everything made us jump into action. We were also in the process of upgrading our manufacturing software and needed something that we could backup a big program to."*

Fearing the possibility of a cyberattack, Tillett immediately contacted their IT support company, ADM Computing, for assistance and a solution.

ENTER ADM COMPUTING AND ALTARO

Tillett had been working with ADM for many years and they asked for advice on procuring a more secure and robust backup solution.

"ADM recommended Altaro VM Backup and of course we trusted their recommendation. We are very happy that they did."

For the past four years, Tillett have been using Altaro VM Backup to safeguard their precious software and data.

"Before having a backup server, we were backing up to Dropbox, which was very unreliable if the Internet connection was a little slow and it was not very secure. As soon as we upgraded to Altaro Backup, we were able to save large files and programs with no problems. It is great that everyone can access the same files safely. It also gave us the opportunity to work remotely, which has been a life-saver especially during the Covid pandemic,"
Tillett explained.

PEACE OF MIND

Thanks to the solution, Tillett are confident and have peace of mind that should anything happen, such as a ransomware attack, a power outage or some other disaster, ADM and Altaro will be there.

"I have no doubt that if we do face an issue, it will be resolved quickly with the support of Altaro and ADM Computing."

With Altaro VM Backup in place,
"it has certainly eased our minds knowing that we have a great backup system in place".

CUSTOMER DATA ALWAYS A CONCERN

Data integrity and security is always a concern when dealing with customers' personal information.

"It is always a worry making sure our customers' details are stored securely. As we are dealing with customers from all over the world, daily, it is critical for us to do so. It would cost us a lot of money and big legal problems if our server were to be hacked and details released."

Having Altaro VM Backup has also helped the company to achieve its ISO 9001 certification.

"We have recently become ISO 9001 approved and having Altaro VM Backup has really helped, not only do we have a secure server for our documents and customer details but we are able to store our big manufacturing program on there - this runs all our production and all our file updates relating to our compliance, and health and safety data. All of this is stored in a safe, secure manner and protected from loss."

RELIABLE SOLUTION

And Altaro's biggest selling point?
"Altaro is a reliable solution," Tillett said.

"When you have to store such important company information, the risk of being hacked or data being lost is always a company concern. It's nice to be able to trust a product that helps secure this information. I have also personally dealt with a few people from Altaro, and everyone is lovely and helpful."

ABOUT ALTARO

Altaro develops award-winning backup solutions for managed service providers, IT resellers and companies. With 50,000+ customers in 121+ countries, 10,000 partners and 2,000+ MSPs, Altaro provides affordable, easy-to-use, enterprise-class functionality coupled with outstanding 24/7 support. Altaro is a one-stop-shop for backup andrecovery, providing solutions for Hyper-V and VMware; Microsoft 365 mailboxes, OneDrive and SharePoint; roaming and on-premise endpoints; and physical Windows servers. Altaro also offers monthly subscription programs for MSPs, through which MSPs can manage all their different types of backups from one central multi-tenant console, across all their customers. Altaro forms part of the Hornetsecurity Group.

DOWNLOAD YOUR 30-DAY TRIAL HERE: www.altaro.com/download

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